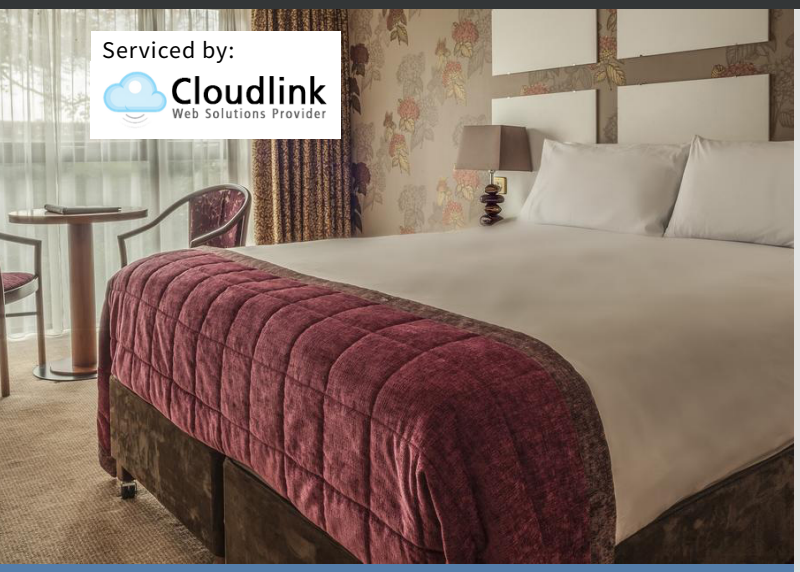
CASE STUDY: **CLOUDLINK FOR WESTPORT WOODS HOTEL & SPA**



ABOUT **CLOUDLINK**

Cloudlink is an IT service provider based on the Wild Atlantic Way in the West of Ireland at the western edge of Europe. It provides support to many industries but its main sectors are hospitality and tourism.

Cloudlink has now successfully deployed Plasma Cloud everywhere from homes and holidays apartments to this 130-bed hotel and conference center.

"Plasma Cloud's features and pricing are ideal for our customers."

Michael Morrison,
Director at Cloudlink Limited

INITIAL **SITUATION**

Westport Woods Hotel & Spa is a 130-bed hotel and conference center that used to have an unmanaged network of Access Points that did not perform very well.

THE **CHALLENGES**

- Limited bandwidth because of remote geographical location
- Need to provide fast and reliable guest WiFi to many customers at the same time
- Fully managed and tracked WiFi solution

THE **SOLUTION**

Cloudlink deployed a mixture of Plasma Cloud PA300, PA300E and PA2200 cloud-managed WiFi Access Points to cover the whole area.

FINAL **RESULTS**

The system is fed by an 800mbps fiber connection. Thanks to the Plasma Cloud cloud-managed WiFi solution, the Westport Woods Hotel & Spa can now enjoy:

- A fully managed and tracked WiFi solution
- The ability to provide different SSIDs for different end users (i.e. normal hotel guest are offered standard speeds, while corporate conference guests have reliably faster speeds)

WHY **PLASMA CLOUD**

Cloudlink has been a long-time user of the Open Mesh & CloudTrax with approximately 1000 devices deployed.

However, the change in business model after the Datto takeover did not work for its customers. The company needed to find another solution - quickly. Its distributor in the UK, Utility Networks, proudly suggested Plasma Cloud as an alternative.

"Since installing Plasma Cloud, the hotel has had 100% of their WiFi issues and poor TripAdvisor WiFi comments removed overnight."

Michael Morrison,
Director at Cloudlink Limited

PLASMA CLOUD
www.plasma-cloud.com

DISCOVER **PLASMA CLOUD**

Plasma Cloud allows an unlimited number of SSIDs, with a per-device SSID assignment.

Bandwidth throttling can be configured per SSID on Plasma Cloud, and mesh is automatically managed by our WiFi AI.